



NOT AGAIN

I guess it is true. We Energies is pushing for another rate hike for natural gas and electrical. Whatever the final outcome is, it only means higher bills. Bryant's 90i furnace is the solution to lowering your gas and electric consumption. Notice I didn't say bill! If your present furnace is 15-20 years old, chances are it is wasting a lot of your hard earned income. Enjoy the comfort and quietness that this furnace will provide and at the same time start saving some money.

N.A.T.E.

It stands for North America Technician Excellence. Congratulations to Mike Kenney, 3 year technician with us and over 20 years of service experience and to Ralph Holtz, part owner of Energy Saving Systems, for passing the grueling certification test. Our customers have come to expect exceptional service and this keeps Energy Saving Systems on the leading edge.

CASH BACK

Cash back incentives are still available from Bryant and Focus on Energy on specific equipment. Call today for more information or to schedule a free replacement estimate.

FUNNY TRUTHS CHILDREN HAVE LEARNED

- No matter how hard you try, you can't baptize cats
- When your mom is mad at your dad, don't let her brush your hair
- You can't trust dogs to watch your food
- You can't hide broccoli in a glass of milk
- Puppies still have bad breath even after eating a tic-tac.

PLANNED MAINTENANCE

We will be sending reminder cards to all our planned maintenance customers later this month. Please call to schedule your day and time. Good news – no price increase!

THANK YOU!

We can't say thank you enough to all our customers. Is there something we should be doing, or doing better? Let us know, and thank you again.

EXTENDED WARRANTIES

Just a reminder to all our customers with 2-10 year parts and labor warranties, we at Energy Saving Systems and Bryant encourage yearly maintenance to validate any warranty claims that may arise in the future. Extended warranties may also be purchased on existing equipment before the 12th month expires.

EMPLOYEE OF THE MONTH

An employee is rewarded every month for outstanding performance. Congrats to:

March: Dave Weber – 1st year employee working new construction.

April: Ben Graham – 2 year employee working new construction.

May: Dave Treleven – 1 year employee as service technician.

June: Kim Brennan – 3 year employee as service manager.

Keep up the good work!

HELPFUL HINTS

Keep filters clean. Caulk any gaps around windows before winter comes. Check for adequate insulation, both in attic and basement sill. Consider florescent bulbs instead of incandescent light bulbs. Install a programmable thermostat. If covering your air conditioner, I recommend just covering the top to stop leaves from falling inside. Also, wax the outdoor unit (use regular car wax).

BE SAFE

With fall approaching, our concern turns once again to carbon monoxide. Make sure you change batteries in both your smoke and CO detector. We will test your existing CO detector for free when we are tuning up your furnace this fall. Don't have a CO detector? We will install one, or purchase one at our office. Be proactive, not reactive.

MERCURY THERMOSTATS

If you are installing a new digital thermostat, DO NOT throw away the old one. Chances are it contains mercury. Drop off the old one at our office and we will recycle it safely.

QUOTE OF THE DAY

Every passing day is one that is gone forever. Make sure it is one in which you have done something for others, especially those who cannot do for themselves.

COUPONS

Don't forget to use the money saving coupons included in this newsletter.



In closing, we salute all our veterans and military personnel for all their sacrifices to insure our freedom. Thank you and God bless.

The ESS Staff

\$50.00 COUPON

**\$50.00 OFF ANY FURNACE OR AIR
CONDITIONER
INSTALLED BY ESS
BEFORE SEPTEMBER 30, 2003**

\$69.00 COUPON

**FALL FURNACE TUNE UP
\$69.00**

**OIL SLIGHTLY HIGHER
PARTS EXTRA
EXPIRES NOVEMBER 30, 2003**

\$5.00 COUPON

**\$5.00 OFF APRILAIRE
CARBON MONOXIDE DETECTOR
WHEN PURCHASED AT OUR OFFICE**

REGULAR \$42.00