



ENERGY SAVING SYSTEMS, INC.
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CABIN FEVER

So you say the days are getting longer. I thought there were only 24 hours in a day. How then can the days be getting longer? Okay, you're referring to the daylight getting longer. So, spring must be right around the corner. Longer day light, warmer temperatures; ah, remember where we live? Wait till tomorrow, the weather will change. I'm sorry if I sound like a pessimist, that's not my nature. Actually, I'm very optimistic. Why?? Because spring has so many money saving opportunities in store for you. Look at some of these deals –

2002 Trane air conditioners:

- (1) 3 ton 12 seer installed \$2,100.00,
- (1) 2.5 ton 12 seer \$2,000.00,
- (1) 2 ton 12 seer \$1,900.00,

*Normal installations, i.e. adequate power supply

*\$150.00 cash back reward from Focus on Energy.

2002 Trane furnaces:

- (1) 80% efficient variable speed 80,000 BTU installed \$1,900.00,
- (1) 90% eff. 60,000 BTU \$2,100.00,
- (1) 90% eff. 80,000 BTU \$2,200.00,

First come first serve! Also some great cash back incentives on Bryant equipment. Call us for more details.

HIGH GAS BILLS

Shocked by your high gas bills? Yes, natural gas prices increased 26-30% this winter. I don't think the rate will decrease either this year. Is 2003 the year you upgrade that old, inefficient furnace?

STAFF PRAISE

Congrats to our employees of the month:

December – Steve Medlin

January – Dave Treleven & Mike Kenney

February – Jason McGuire
 Keep up the good work!

COMMITTED

At E.S.S. we are committed to full service satisfaction to all our customers.

From service during emergency situations, routine maintenance service or replacing your heating/cooling equipment, we want to meet all your needs! If this is not happening, we want to know.

CASH BACK

As mentioned earlier, there are great cash back incentives available this year on 94% efficient variable speed furnaces and 2 stage air conditioners. As much as \$1,000.00 cash back monies coupled with Focus on Energy monies of \$350.00, WOW! Also, other incentives are available on lesser models and peace of mind protection with 10 year parts and labor coverage. Call now to schedule your free replacement estimate.

CHUCKLES

On the first day of school, a teacher was glancing over the roll when she noticed a number after each student's name, such as 154, 136 or 142.

"Wow! Look at these IQs," she said to herself. "What a terrific class." The teacher promptly determined to work harder with this class than with any other she ever had.

Throughout the year, she came up with innovated lessons that she thought would challenge the students because she didn't want them to get bored with work that was too easy. Her plan worked! The class outperformed all other classes that she taught in the usual way.

Then, during the last quarter of the year, she discovered what those numbers after the student's name really were: their locker numbers.

REMODELING

If you're planning on finishing that basement this year, or maybe putting on an addition, be sure to consult with us concerning the comfort needs for that project. Adding a deck? We can move the air conditioner if needed.

A/C TUNE UP

I have seen ads boasting a low cost tune up on a/c or furnace equipment. Beware of bait and switch. Low price often attracts the homeowner only to find out at the time of service many things are found to be faulty costing hundreds of dollars to repair.

Buyer Beware – Our company prides itself with fair pricing and honest, professional owners and employees. We do not fix or replace items that are not broke.

MINI DUCTLESS

Do you have hydronic heat and wish you could have central air conditioning? You can with Mitsubishi's mini ductless system. Check out our web site, www.esshvac.com, click on Mr. Slim.

PLANNED MAINTENANCE

Cards will be sent to all our PMC (Planned Maintenance Contract) customers the end of April. Weather permitting, we will perform you a/c maintenance starting May and finishing in June. Don't forget to call and schedule your visit. The cost will remain the same this year.

GOD BLESS YOU!

No, someone didn't sneeze. May the joy of the Easter season be with you and your families this year and throughout. Through Christ's death and resurrection, he has shown his power over death and the devil and has prepared a place for us in heaven.

God Bless You,
 All of us at E.S.S.



SEE COUPONS ON BACK

COUPONS

SAVE \$100.00

On any furnace and a/c combination
installed by E.S.S.
Between April & May 2003
*Must show coupon
at time of estimate

SAVE \$25.00

2002 price on Airscreen 1000
Electronic Air Cleaner
2002 price - \$275.00
(reg. \$300.00)
Expires 5/31/03

\$69.00
A/C Tune Up

offer ends June 15, 2003
(parts extra)

reg. price \$79.00